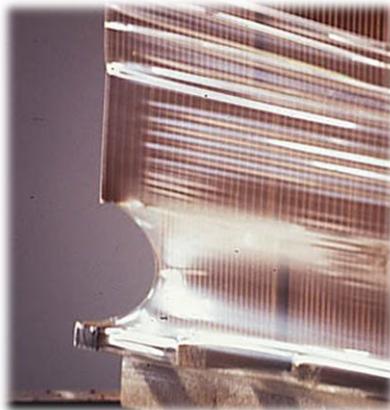




STATS is the free packaging audit service provided by Manuli Packaging to ensure we continually offer the best product range & service levels to meet each individual customers requirements.

How It Works

- * A Manuli Packaging technical representative will make an appointment to visit all of your sites that require packaging.
- * They will assess the specific requirements and constraints of each site, whilst taking note of the current specifications of packaging being used and the individual aims and objectives of the site.
- * A full **STATS** report can then be produced and presented as part of an action plan with recommendations of how all aims and objectives can be achieved.
- * Once an action plan has been agreed, the recommendations will be trialled with the relevant teams to ensure full site cooperation
- * Once proposals are in place **STATS** will be carried out periodically to ensure savings are maintained moving forward



Benefits

- * Product rationalisation
- * Reduction in cost per pallet wrapped
- * Innovative ideas to help streamline your production processes
- * Advice from industry experts
- * Ongoing support and review system
- * Reduction in environmental impact



Case Study

Top UK Beverage Manufacturer

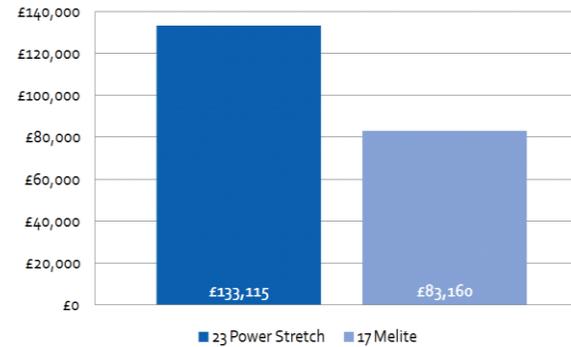
A UK leading beverage company approached Manuli Packaging UK with a request to increase their pallet load stability whilst not compromising their current costs.

A Manuli Packaging representative conducted a free **STATS** audit which then was used to make recommendations on how the goods could be wrapped more efficiently whilst still achieving the correct holding force in order to ensure their pallets were transported securely. The customer was using a 23 micron power pre stretch material and wrapped all pallets using a fully automated stretch wrapping machine.

With the above information we were able to analyse our range of films, choosing the most suitable specification in order to achieve increased pallet stability and maximum cost reduction.

Wrapping Information		
Film Type	23 Power Stretch	17 Melite
Revolutions to wrap	17	13
Load Circumference (mm)	4400	4400
Film Thickness (mu)	23	17
Containment Data		
Load forces Top (KG)	6	8
Load Forces Middle (KG)	6	8
Load Forces Base (KG)	6.5	8.5
Film Performance Data		
Film Weight (g)	249	140
Annual Film Consumption (KG)	98,604	55,440
Unit Cost to Wrap the Pallet		
Unit Cost to Wrap the Pallet	£0.34	£0.21

Annual Cost Comparison



Savings based on 33,000 pallets wrapped per month

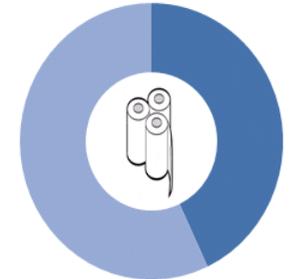
A natural characteristic of Melite is increased holding force and puncture resistance, so even though the film thickness was reduced by 26% we were able to achieve significantly higher holding forces.

Manuli's recommendation, as shown in the table and graphs, produced 140g of film used per pallet; a cost saving of £50,000 per annum. We also increased pallet stability by 2kg on the top, middle and bottom of the pallet.

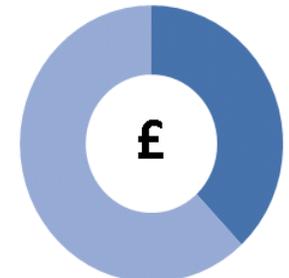
The customer was so happy with the outcome that we were asked to conduct **STATS** at their other sites, showing the customer a total cost saving of around £250,000 over a period of 12 months.

Using Manuli 17 micron Melite stretch film; this enabled us to decrease the overall film consumption but also to show higher pallet containment levels. This was due to the unique blend that Manuli Packaging uses to produce Melite film.

43% Saving on Film per Pallet



38% Saving on Cost per Pallet



About Manuli Packaging

Manuli Packaging UK are part of the global Manuli Stretch Group.

We have over 20 years experience dealing with a customers; ranging from small independents to international blue chip companies.

We pride ourselves on the highest level of service, product innovation & quality, giving our customers a bespoke service with the best price quality ratio possible.

We are accredited to the ISO 9001:2000 quality standard.

This wealth of knowledge provides an invaluable foundation in which to assess customers requirements for all industry sectors and offer recommendations based on previous successes and accomplishments.



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